

Job offer: Sales Manager in Malaysia (medical products or services)**Job type:** Permanent position (subject to social security contributions)**Employer:** VITROMED Malaysia

VITROMED GmbH is a German medical technology manufacturer based in Langenfeld and Jena. We manufacture high-quality products for assisted reproductive technology (ART). German precision and the scientific expertise of industry professionals have enabled us to establish our product portfolio with an international clientele.

To strengthen our team at our Kuala Lumpur location, we are currently seeking a Sales Manager (m/f/d) with experience in the medical field, preferably in the Gynecology and Fertility sector.

YOUR TASKS

- Acquiring new customers and establishing and expanding long-term customer relationships
- Developing sales strategies
- Organizing sales tours and regular visits to IVF clinics and hospitals
- Participating in and organizing trade fairs and conferences
- Continuous market and competition analysis as well as sales planning
- Preparing quotations, accepting and processing orders
- Planning, controlling, and monitoring sales activities
- Sales optimization
- Analyzing and evaluating customer needs
- 50-60% travel

WHAT WE EXPECT FROM YOU

- Several years of experience (5+) in sales in the medical field, preferably in the Gynecology and Fertility sector
- Located in Malaysia or in the surrounded countries
- Entrepreneurial mindset and analytical skills
- High level of service orientation and an independent, structured, and committed approach to work
- Excellent communication skills when dealing with customers
- Good working knowledge of MS Office programs
- Business fluent in spoken and written English

WHAT WE OFFER YOU

- Optimal working conditions
- A pleasant working atmosphere
- A family-friendly environment

Start date: Immediately**Number of vacancies:** 1**Working hours:** Full-time/40 hours per week, permanent contract

Please send your complete application documents, including your salary expectations and start date, to karriere@vitromed.com with the subject line "Sales Manager, Malaysia"

CONTACT DETAILS

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